



HOW CAN MY COMPANY QUALIFY AS
A LUXURY GROUND TRANSPORTATION
CO. UNDER HB 1039?

The old System was not Fair!



Companies had to pay register in every municipality they wanted to work in



Each Vehicle paid a fee, and often had to be inspected.



Every driver needed to pay for a “Hack License”.



Inspectors always targeted our vehicles at the airport to issue us citations.



You could not pick up in certain cities and/or Counties unless you were registered there.

While Uber Flooded the Market



Thousands of Vehicles operating
anywhere in the State



No Fees paid to any local
regulatory agency.



Then we said if we can't beat them,
lets join them!



If they could operate anywhere in the
state and not pay any fees, why
couldn't we?

At first, we
tried to fight
them, and we
lost every
time.

The original
TNC law
specifically
excluded Limo's
and Taxi's from
Operating as
TNC's.

TNC's do their own driver background checks.

Operate on a Digital Platform

A photo of the driver and a receipt is sent to the passenger

TNC Vehicle's must have \$1 million in Automobile Liability Coverage

TNC companies must disclose to their drivers that vehicle is fully covered

We operated almost the same way they did, but we could not be TNC's.

HB 1039 is Signed by the Governor

Allows Limo companies to operate as Luxury Ground Transportation Companies if they chose to do so.

There is no State Fee to be a Luxury Ground Transportation Network Company. However there is a list of things you must comply with or you could be fined \$10,000 for non-compliance.

Luxury Ground Transportation Companies must :

Do Their own Background Checks on their TNC drivers.

Use a digital Platform to connect riders with drivers via a smart phone app (Limo Anywhere, Santa Cruz, etc)

Smart phone app must show Photo of driver and send transaction details including all cost.

Vehicles must have \$1 million Auto Liability Coverage

LGTNC company must disclose to their TNC drivers that coverage

How do you become a LGTNC?

SEND A LETTER TO
THE DEPT OF
FINANCIAL SERVICE
DECLARING THAT
YOUR COMPANY IS A
TNC.

Notify local
regulators that
you are a TNC

Most do not know that this law was passed, so you will need to educate them, They will not like it because it means their agency will lose thousands of dollars in revenue from fees, and fines.



Tactfully ask them to tell their enforcement that your company now operates as a LGTNC so they don't write tickets that will be voided later in court,

Driver Education is a Critical Component.

Despite your best efforts to educate your former regulators, many enforcement personnel will not get the memo. They will stop your drivers and ask them why they don't have a permit.

Have your drivers treat the enforcement officers with complete respect and explain that your company is now a TNC (just like Uber) registered with the State of Florida and as such do not come under local regulations. Have a letter in with the insurance and registration explaining it in detail for authenticity.

If the inspector still issues a citation, try to have it administratively adjudicated or appeal it and it will be dismissed

Create your own permit.

A Decal on the right-hand
passenger windshield (just like
Uber)

Enforcement Agents will be able
to tell just by looking at the
windshield that your vehicle is a
Luxury Ground Network
Transportation Vehicle.

Other Requirements for LGTNC's

LGTNC companies must have a zero drug and alcohol policy in place

You must designate and maintain an agent for Service to the State

Submit an Examination Report by a CPA to the Dept of Financial Service to verify that your corporation is in Compliance

TNC drivers are Independent Contractors if specific Conditions are met.

You can elect to
operate the way
you always
have and
continue to pay
fines and fees.



The World is Changing the lines between
TNC's and VHF are disappearing .



The FLA is not responsible for your actions,
you should consult your own attorney to
make sure you are in compliance.



Take your time and do it right.

Support the FLA

The Counties will try to VOID or Alter this legislation because they will lose money. Our lobbyist is very expensive but well worth the money we spend. We can only hire them with support from you. Your contribution goes a long way toward protecting your business and saving our industry.

Without your support we would not be able to accomplish anything. In Unity there is strength.

This is the single greatest achievement the FLA has accomplished, make sure all your friends in the industry join and support the FLA.

Together we can make a difference.